

BUYER INTERVIEW

IF YOU FOUND THE PERFECT HOME TODAY, ARE YOU READY?

BUYER NAME:

Must have vs. What are you able to compromise on?

Style?
Location?
Garage?
Kitchen?
Basement?
Bedrooms?
Bathrooms?
Yard?
Parking?
Central Air?



You may find a home that has 99% of things you are looking for. . .

However, if a home is missing something, is it a deal-breaker? If the price is right, would you be willing to paint or make changes later?



BERKSHIRE HATHAWAY
HomeServices
Homesale Realty

DATE _____

TIME FRAME: _____

PRICE RANGE: _____

Have you spoken with a lender at all? ☐ No ☐ Yes ☐ Mark to call

Prequalified? ☐ No ☐ Yes Who? _____

**I need to disclose that if you wish to write an offer, you would need a Prequal Letter to accompany the AOS. And In order for you to gauge your ideal timeline. . . what if you found the perfect home tomorrow and aren't prepared? I can provide lender(s) info *It's only fair to the Seller that you are ready, willing and able. Not just a looky-loo.*

☐ Need to sell current home first ☐ No ☐ Yes ☐ Renting

Is it on the market? ☐ No ☐ Yes How long? _____

☐ Do NOT need to sell current home first.

**We can assist you in selling your home too!*

Specific Location\School District? ☐ Wilson ☐ Wyomissing ☐ Oley

☐ Governor Mifflin ☐ Schuylkill Valley ☐ Hamburg ☐ Fleetwood

☐ Tulpehocken ☐ Muhlenberg ☐ Exeter ☐ Dan. Boone ☐ Conrad Weiser

☐ OTHER _____

Would you consider? ☐ Single Home ☐ Semi ☐ Townhome

Are you looking for? ☐ Two-Story Home ☐ Ranch ☐ Contemporary

☐ Victorian ☐ Fixer-Upper _____

Details: ☐ 2BR ☐ 3BR ☐ 4BR ☐ 1BA+ ☐ 2BA ☐ 2.5BA ☐ Garage

☐ Bsmnt ☐ Yard ☐ Fence ☐ Pets ☐ Pool Y\N

What is your favorite room in the house? *(please describe)*

Would you consider New Construction: ☐ New Build ☐ Quick Possession
(Many benefits! New Mechanicals, New Flooring, New Everything)

Are you looking for ☐ Full-time Residence ☐ Investment Property?

How do you prefer to be contacted? (Buyer Contact Info):

Cell: _____ Home: _____

Email: _____